

Live! Salesforce FastStart Services Training and Implementation in 5 Days or Less



Small Business Medium-Sized Business



Consider this service if:

- ❖ You want a faster return on your CRM investment
- ❖ You want to achieve higher user rates
- ❖ You want to track performance with defined metrics

Pricing:

The fee for the FastStart program is:
Three days: US \$6,000
Four days: US \$9,000

The three-day remote service is recommended for Salesforce Professional Edition customers

The four-day on-site service is recommended for Salesforce Professional, Salesforce Unlimited or Salesforce Enterprise customers.

Travel costs are not included.

Get Solid Results, Faster ROI

We offer FastStart services to help you achieve a return on your Salesforce investment solution in fewer than five days. Focus on your most important needs.

Developed for small-business clients and pilot implementations with less than 50 users, FastStart programs address the requirements of your single most important business process. Our certified consultants will work with you to plan solutions that address your problems and jumpstart the appropriate solutions.

Whether you're a new Salesforce customer who wants to get started the right way, or an existing customer looking to add functionality, one of these FastStart services is right for you:

- ❖ **FastStart 3 Day Remote:** Get a good start using your Salesforce. Designed for new Salesforce customers, this remote service provides expert help with the initial setup of your Salesforce to support your vital business processes. FastStart Remote is not designed as a comprehensive implementation. You can use this service to address what is most important to you allocating our consultant's time in the most efficient way possible.
- ❖ **FastStart 4 Day Onsite:** For existing customers, FastStart 4 Day Onsite is designed to release additional functionality in your current Salesforce instance or to extend usability to new areas or applications. This remote or on-site service helps you to both configure your existing Salesforce instance and to efficiently address your business needs.

Key Benefits

- ❖ Achieve significant improvements in a short period of time
- ❖ Build a plan addressing future business needs
- ❖ Realize high user adoption as well as increased efficiency with your CRM investment
- ❖ Get the skills you need to help you further optimize your solution on your own
- ❖ Implement metrics to help measure and manage your business

Deliverables

This FastStart service includes the following deliverables:

- ❖ A one-hour project kick-off call to coordinate project logistics for a Solution Design workshop
- ❖ A Solution Design workshop for up to four hours
- ❖ Application configuration based on the priorities identified by customer and Successforce Consulting
- ❖ Post-configuration solution review session
- ❖ Scenario-based training for up to 25 users
- ❖ For remote projects, a two-hour Web-based training session. For on-site projects, either two two-hour Web-based training classes or one four-hour onsite training class.
- ❖ A knowledge-transfer document with recommendations for additional module deployments or configurations not covered in this FastStart service, based on the customer's business process
- ❖ A best-practices training presentation

Note that FastStart services are not designed to support advanced deployments, including customizable forecasting, complex workflow, data migration, or complex reports and dashboards.

To learn how to optimize your Salesforce success with FastStart services contact 866.472.5376

